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# Interview Information Questions for Employers

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The employer should provide an opportunity for you to ask questions at or near the end of the interview. Some tips:

- Always prepare questions to ask before the interview.
- Some of the questions may be answered during the course of the interview, before you are offered the opportunity to ask. If so, you can simply state, “I was very interested in knowing about... but my questions were already addressed during the interview.” You could ask for additional clarification if applicable.
- Do not ask questions that are clearly answered on the employer’s Web site and/or in any literature provided by the employer in advance.
- Never ask about salary or benefit issues until the employer raises those subjects.
- Don’t ask a question unless you are truly interested in the answer

If you have trouble developing questions, consider some of the following questions:

- What are the opportunities for personal and professional growth?
- What is the realistic time frame for advancement?
- How is an employee evaluated and promoted?
- What is the retention rate of people in the position for which I am interviewing?
- What makes your firm different from its competitors?
- How would you describe your corporation’s personality and management style?
- What are some of the skills and abilities necessary for someone to succeed in this position?
- What kind of work can I expect to be doing the first year?
- How would you describe the work environment?
- Why do you enjoy working for this company?
- How important does upper management consider the function of this department or position?
- Could you explain your organizational structure?